NFP Expands Cannabis and Life Sciences Capabilities through Acquisition of Frontier Risk Group's Cannabis Insurance Business

NEW YORK, Aug. 11, 2026 — NFP, an Aon company and leading property and casualty (P&C) broker and benefits consultant, today announced the acquisition of the retail cannabis business of Frontier Risk Group, Inc. (Frontier Risk), a specialty insurance company that provides solutions to the cannabis industry and regulated-products clients.

Frontier Risk combines insurance expertise, risk management advisory services and industry knowledge to help clients navigate the operational and regulatory challenges associated with the cannabis market. Eric Schneider, senior vice president, Frontier Risk, will join NFP with the same title, reporting to Scott Foster, Healthcare and Life Sciences practice leader for NFP.

"We're excited to welcome the Frontier Risk team to NFP and begin building on the strong business they have created to serve clients with distinction," said Tom Gillingham, President of Commercial Risk, NFP. "Cannabis operators face a risk environment shaped by evolving regulations, changing market dynamics and specialized insurance needs. By bringing together Frontier Risk's deep industry expertise and NFP's broad **risk management** capabilities, we'll be better positioned to deliver value and innovative solutions to clients."

The acquisition expands NFP's presence in a highly specialized sector that requires deep regulatory knowledge, tailored risk management strategies and industry-specific insurance expertise. Its capabilities complement NFP's existing **life sciences platform** and the company's ability to serve clients operating in highly regulated industries.

"Frontier Risk's cannabis business is a natural fit for our Life Sciences practice," said Foster. "Their specialized expertise in the cannabis sector expands our ability to serve businesses operating in highly regulated industries. Together, we'll offer clients deeper industry insight, more specialized risk management guidance and access to the broad resources of NFP's national platform."

Following the sale of its retail cannabis business, Frontier Risk Group will focus on scaling Strata Specialty, its multi-program manager that develops innovative risk transfer and credit support solutions for critical infrastructure and other highly specialized, emergent categories.

"Joining NFP is an exciting next chapter for our team and our clients," said Schneider. "NFP's national platform, broad specialty expertise and extensive resources will enhance our capabilities, while allowing us to continue providing the personalized service and deep industry knowledge our clients have come to expect."

About NFP

NFP, an Aon company, helps companies and individuals address today's most significant **Risk Capital** and **Human Capital** challenges.

With colleagues across the U.S., **Canada**, **UK** and **Ireland**, and global capabilities enhanced by the Aon advantage, NFP serves a diversity of clients, industries and communities. Our collaborative team provides specialized expertise and customized solutions, including **property and casualty insurance**, **employee benefits**, **life insurance**, **executive benefits**, **wealth management** and **retirement plan advisory**.

Kate Henry Named President of U.S. Regions for NFP Alongside Key...

NFP, an Aon company, today announced several leadership appointments that strengthen the company's ability to drive growth, deepen collaboration and advanc...

NFP Acquires Moores Insurance Management, Inc., Expanding Risk...

NFP today announced the acquisition of Moores Insurance Management, Inc., a multi-disciplinary risk management firm based in Minneapolis, Minnesota.

NFP Welcomes Sarah Griffith, Further Driving Integrated Sale

NFP has appointed Sarah Griffith as vice president Property and Casualty market leader for Atlanta and Nashv

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